Evidence of Insurability (EOI) Rules



County of Sacramento 46915

Evidence of Insurability (EOI) Rules Reminder

As your annual enrollment period approaches, below are some helpful reminders about the Evidence of Insurability (EOI) requirements that apply to your Prudential Group Optional Life plan:

Employee	EOI Rule for	EOI Rule for
Status	Optional Employee Life	Optional Spouse Life
Annual Enrollment	Any increases or late entrants must submit EOI satisfactory to Prudential.	Any increases or late entrants must submit EOI satisfactory to Prudential.
New Hires	New Hires may elect up to the Guarantee Issue of the lesser of (1) 500% of your annual earnings and (2) \$600,000 without EOI. Any amounts over the Guarantee Issue require EOI satisfactory to Prudential.	New Hires may elect up to the Guarantee Issue amount of \$30,000 without EOI. Any amounts over the Guarantee Issue require EOI satisfactory to Prudential. (Please note: The amount of insurance on a dependent will not exceed 100% of the amount for which you are insured under the Optional Employee Term Life Coverage)
Late	All amounts if enrolling more than 31 days	All amounts subject to EOI satisfactory to
Entrants	from when you are 1 st eligible to enroll are subject to EOI satisfactory to Prudential.	Prudential.
Life Events	Any enrollment elections must be completed within 31 days of the life event. Enrollments over the Guarantee Issue require EOI satisfactory to Prudential.	Any enrollment elections must be completed within 31 days of the life event. Enrollments over the Guarantee Issue require EOI satisfactory to Prudential.

*Children are never subject to EOI



Evidence of Insurability (EOI) Definitions

Eligibility		
Timely Entrant	An applicant who enrolls for the coverage within the initial eligibility period. New Hires would be considered timely if they enroll within 31 days from their eligibility date. The definition can also apply to a covered person if they were to increase coverage during an underwriting-approved Open Enrollment or upon occurrence of a Life Event.	
Late Entrant	An applicant who applies for insurance after the initial eligibility period has expired and therefore is subject to medical underwriting from the first dollar of coverage (or requested increase of coverage). Currently covered persons would be considered Late Entrants if they requested an increase in coverage at any time other than during the underwriting-approved Open Enrollment or upon occurrence of a Life Event.	
Life Event	Usually refers to marriage or divorce, becoming or ending a domestic partnership, birth or adoption of a child, death of a spouse, domestic partner or child, or change in work status of a spouse or domestic partner, but criteria may be tailored for each group.	
EOI Rules		
EOI	Evidence of Insurability; proof presented through written or electronic health statements (e.g., an application form or Evidence of Insurability form) and/or a medical examination indicating that an individual is eligible for a certain type of insurance coverage. Evidence of Insurability may also include blood and urine test results and medical records that show an applicant for insurance is an insurable risk; also known as 'evidence of good health.'	
Annual Enrollment	The period when an employee may elect to enroll or increase their coverage as a Late Entrant outside of their initial eligibility period; and require full EOI for any amount.	
Enrollment Types		
Annual Enrollment	Enrollment takes place annually based on the specified contract date when the employer is enrolling all other offered benefits. <i>EOI is usually required for all coverage amounts, unless otherwise specified by Financial Underwriting.</i>	
Off-Cycle Enrollment	Enrollment takes place for a period other than the traditional annual enrollment period. During an off-cycle employer focus their attention on one product that they are offering.	
Initial Enrollment with Prudential	Enrollment takes place when Prudential first takes over a plan from another carrier.	
First-Time Buyer Enrollment	Enrollment takes place and the employer has never had coverage with a prior carrier. This is also known as "virgin coverage."	
Guaranteed Issue	The amount of coverage that can be enrolled without providing evidence of insurability (EOI).	

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Confirmation

As the plan administrator it is your responsibility to ensure your enrollment system and/or TPA's enrollment system have the EOI rules accurately programmed and have completed the proper testing to ensure the rules have been built into the enrollment system and are programmed to request EOI as outlined by Prudential. Further any required employee contributions should not be collected and remitted to Prudential until you receive confirmation that an employee's EOI has been approved by Prudential.

By confirming all applicable systems are updated correctly with each delivery of this EOI rule summary, requests for review of administrative errors specific to medical underwriting will be limited in scope. Any claims received will be administered under the terms of the contract.